

## To All Ag Reporter Email Recipients:

Here is your weekly update for ag information. Click on the topic and it will take you directly to that article. In order of appearance:

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### [Producer Grants available from Buy Local, Buy Wisconsin Program](#)

Local farmers and food businesses involved in Wisconsin's local food industry who are seeking to grow their markets are encouraged to apply for 2019 Buy Local, Buy Wisconsin's Producer and Processor Grants.

Producers are able to use grant funds for hiring consultants to help with business planning, whole farm planning, marketing, branding and more. All proposed projects must be related to a local food or raw agricultural product and must demonstrate increased local food sales.

Proposals must be received by DATCP by noon, March 20, 2019. Each proposal must include a cover page, a completed budget template and project description. Necessary documents are available online at <https://datcp.wi.gov/Pages/BuyLocalBuyWisconsinGrants.aspx>.

Grants will be awarded following a competitive review process. The target date for grant award notification is April 2019. A total of \$170,000 is available in grant funding; the maximum award for each project is \$50,000. Grant applicants must provide a cash or in-kind match of at least 50 percent of the total project budget. Grants may not be used to fund feasibility projects or startups. Proposals could include collaborations or partnerships.

Anyone with questions about the application process can contact BLBW program manager Kietra Olson at 608-224-5112 or [Kietra.Olson@Wisconsin.gov](mailto:Kietra.Olson@Wisconsin.gov)

### [Fertilizing Soybeans for 2019](#)

Notes from Carrie Loboski's presentation at the 2019 Corn/Soy Conference last week.

Maintain adequate pH, Phosphorus and Potassium.

Soil test pH tells us to lime or not. We should be shooting for:

- ✓ 6.3 or above for Soybeans

- ✓ 6.0 or above for Corn
- ✓ 6.8 or above for Alfalfa

Buffer pH - tells us how much lime is needed. It is a lab test that is used in the lab and shows up on your soil test reports in the amount of lime to apply recommendation.

When applying Ag line, the speed of reaction in the soil is a function of the fineness of the lime grind. Finer grind lime neutralizes soil acidity faster. It is usually more expensive. You need to determine how bad is your soil pH and how fast do you need it corrected.

If soil tests results show that both Phosphorus and Potassium are low and you can't afford both this year, spend your \$\$ on Potassium (Potash).

Soybeans remove .85# of P<sub>2</sub>O<sub>5</sub> per bushel and 1.2# of K<sub>2</sub>O per bushel.

Contact George at the Columbia County Extension Office if you have any questions about soil test results interpretation or need help fine tuning your nutrient management plan. In challenging farm economies, you need to fine tune production expenses. George has some excel crop budget tools that are free and helpful for you to make some of these adjustments to your operation.

## [USDA Farm Service Agency Announces Program Deadline Extensions](#)

USDA's Farm Service Agency extended deadlines on many of its programs because of the government shutdown and the emergency nature of many of the programs.

### Farm Programs

- \* Market Facilitation Program
- \* Deadline to apply extended to Feb. 14, 2019
- \* Marketing Assistance Loans
- \* If loan matured in December 2018, settlement date extended to Feb. 14, 2019
- \* Peanut loans or Loan Deficiency Payments - loan availability date now Feb. 28, 2019
- \* Emergency Conservation Program
- \* Performance reporting due Feb. 14, 2019
- \* Livestock Forage Disaster
- \* 2018 application for payment due Feb. 28, 2019
- \* Emergency Assistance Livestock, Honey Bees, and Farm-raised Fish Program
- \* Notice of loss due Feb. 14, 2019
- \* Livestock Indemnity Program
- \* Notice of loss due Feb. 14, 2019
- \* Noninsured Crop Disaster Assistance Program
- \* Submitting 2019 application for coverage due Feb. 14, 2019
- \* Notice of loss for 72-hour harvest and grazing (as applicable) due Feb. 14, 2019
- \* Notice of loss for prevented planting and failed acres due Feb. 14, 2019

- \* Applications for payment for 2018 covered losses due Feb. 14, 2019
- \* Tree Assistance Program
- \* Notice of loss due Feb. 14, 2019
- \* Acreage Reporting
- \* January reporting deadlines extended to Feb. 14, 2019 (Applicable crops for Wisconsin include apples, caneberries, cherries, cranberries, currants, hops, huckleberries, pears, and strawberries.
- \* Reporting of all honeybee colonies in all counties has also been extended to Feb. 14, 2019 for Wisconsin.

\*\* Deadline to report 2019 Maple Sap remains Feb. 1, 2019

For inquiries related to these programs or any not listed above, please contact your local USDA Service Center <[>.](http://links.govdelivery.com:80/track?type=click&enid=ZWFzPTEmbXNpZD0mYXVpZD0mbWFpbGluZ2lkPTlwMTkwMTI5Ljc1NTcwMSZtZXNzYWdlaWQ9TURCLVBSRC1CVUwtMjAxOTAxMjkuNzU1NzAxJmRhdGFiYXNlaWQ9MTAwMSZzZXJpYWwgMTczNjEoMTYmZW1haWxpZD1nZWgyZ2Uua29lcHBAY28uY29sdW1iaWEud2kudXMmdXNlcmlkPWdlb3JnZS5rb2VwcEBjby5jb2x1bWJpYS53aS51cyZoYXJnZXRpZD0mZmw9JmV4dHJhPU11bHRpdmFyaWFoZUlkPSYmJg==&&102&&&https://www.farmers.gov/service-locator?utm_medium=email&utm_source=govdelivery)

## Your Farm Future: A blueprint to move your farm forward

Program for farmers to plan and prepare for the future of their business

**March 13, 2019**

Green Lake County Government Center-Training Room  
571 County Road A, Green Lake, WI



Program Audience: Farmers, farm owners/operators, farm families; multi-generation

### Program Objectives:

The “Your Farm Future: A blueprint to move your farm forward” program is intended for farmers interested in planning and preparing for the future of their business in the context of current challenging economic conditions. Farmers may need to further develop and/or re-evaluate the goals for their business, which may include additional family members, and better understanding of financial information.

1. Participants learn to prepare and plan for the future of their farm business:
  - a. Improve understanding the use of financial information to aid in farm business planning;
  - b. Increase awareness of family business dynamics;
  - c. Improve/develop their business’ goals and vision;
2. Participants learn how to prepare for the use of legal consultant time/expertise;
  - a. Learn of specific information to prepare for legal consultation;
  - b. Improve understanding of the business goals and vision for use with legal consultation.

### Program Agenda:

9:30 Registration

9:45 Introductions/Program Overview

10:00 Farm Business Blueprint

A conceptual three step process on how you can begin to prepare and plan for your farms future.

10:30 Family Business Dynamics: developing your goals and vision for family business

During this interactive session, participants will review family goals needed to be discussed before visiting an attorney. Everyone on your team should know what to accomplish before visiting an attorney (skit and discussion)

11:30 Lunch/break

12:00 Topic 1 (Ken Burkhart) (Farm Financial Management Specialist)

1:00 Topic 2 (Eric Ristau) (Local legal resource)

2:00 Evaluation and closing remarks (Ben Jenkins, Green Lake County Ag educator)

2:30 Adjourn

Registration for the workshop is \$10.00 per person. Pre-registration is required by Wednesday, March 6, 2019. To register go to this link: [www.bit.ly/2SFMtkN](http://www.bit.ly/2SFMtkN) or contact Green Lake County Extension Office (920) 294-4032. This program is partially funded by the UW-Center for Dairy Profitability and the UW-Extension FARM Team.

### **Nutrient Management Update Class has been rescheduled!**

The January 30<sup>th</sup> class that was cancelled has been rescheduled. Nutrient Management Update Class will be held on Tuesday, March 12, 2019. Please call Jennifer Evans to register, 608.742.9687 or email at

[Jennifer.evans@co.columbia.wi.us](mailto:Jennifer.evans@co.columbia.wi.us)

### **Weekly Emails Online!**

<http://columbia.uwex.edu/ag-calendar-and-deadlines/>

The Ag Reporter "Snapshot" is presented to you each week by George Koepp, Columbia County UW-Extension Agriculture Agent. If you have any questions about these articles or need other ag-related information, please contact George at 608-742-9682 or by email [george.koepp@ces.uwex.edu](mailto:george.koepp@ces.uwex.edu).