

Columbia County Ag Reporter

March/April 2018

WHAT'S INSIDE...



Agricultural newsletter for Columbia County landowners and residents

This issue's highlighted articles:

- ◆ Calendar of Events (pg. 2)
- ◆ Spring Grazing Conference (pg. 3)
- ◆ Columbia County Corn Growers (pg. 5)
- ◆ Keep Grain Cool (pg. 7-8)

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Ag Reporter Calendar of Events

March	8	Pesticide Applicator Training—Admin. Bldg., Portage
	10	Arlington Sheep Day, Arlington, WI
	15	Final day to apply for 2018 Crop Insurance
	15	YQCA—Youth for the Quality Care of Animals Training, Administration Bldg.
	16	Heart of Farm, Neshkoro
	20-21	Dairy and Beef Animal Well-Being Conference, Green Bay
	20	First Day of Spring
	21	National AG Day
	22	Columbia County Corn Growers Meeting, Club 60
	24	Master Gardener Volunteers - "Let's Get Green and Growing" Spring Event, Rio High School
	27-29	WPS Farm Show, EAA Grounds, Oshkosh
	29	Spring Pasture Meeting - Randolph Community Center
April	3	Spring Election Day
	10	Federal Dairy Issues Forum, Eau Claire, WI
	16	Tax Day

The Columbia County **Ag Calendar and Deadlines'** webpage is located at <http://columbia.uwex.edu/ag-calendar-and-deadlines/>.

WI Industrial Hemp Production FAQ Guide

Wisconsin growers will be able to grow and process industrial hemp under 2017 Wisconsin Act 100, a law recently passed by the Legislature and signed by the Governor. The law directs the Wisconsin Department of Agriculture, Trade and Consumer Protection (DATCP) to write an emergency administrative rule that will spell out the details of the program, including requirements for growers.

This document will be updated as new information becomes available. The Wisconsin DATCP will complete an emergency rule by March 2, 2018. This rule will remain in effect until July 2020 or until a permanent administrative rule is approved. Please consult the official DATCP and State of Wisconsin websites for official information. To view the full article, follow the link below, or contact our office for a printed copy.

<http://coolbean.info/2018/02/07/wisconsin-industrial-hemp-production-a-basic-faq-guide-for-growing-an-old-crop-in-a-new-era/>



Columbia/Dodge Spring Grazing Conference

March 29th, 2018

Randolph Community Center, Randolph, WI

- Time:** Full day program
9:00 am registration, 9:30 am to 3:30 pm program
- Location:** Randolph Community Center, 248 West Stroud St.,
Randolph, WI
- Costs:** \$20 per person if registered by March 22
\$30 per person after March 22

AGENDA:

- 9:00 Registration and Check-in
- 9:30 Welcome and Announcements
- 9:45 Pasture Management 101: Amanda Young
- 10:30 IPM : Loretta Ortiz-Ribbing
- 11:15 Pasture Seed Selection for Pasture Improvement:
Brendon Blank from Byron Seeds
- 12:00 Lunch and Networking (Edith's Catering Beaver Dam)
- 12:45 Grazing Cover Crops: Jeff Gaska, Dodge County
farmer and beef cattle producer
- 1:15 Small Ruminant Grazing: Gene Schiefer, Iowa County
UWEX Ag Agent
- 2:00 Dairy Grazing Apprenticeship: Laura Paine
- 2:30 The Business of Grazing – Using SMART Goals:
George Koepp
- 3:00 Future of Columbia/Dodge Grazing Network
Planning 2018 Pasture Walks
- 3:20 Evaluations, Announcements
- 3:30 Adjourn



To Register!– Contact Jennifer Evans at 608-742-9682 or
email: jennifer.evans@ces.uwex.edu

Heart of the Farm

Farm women from Marquette, Green Lake, Columbia, and Waushara counties, and the surrounding area are invited to attend the Heart of the Farm-Women in Agriculture Conference to be held March 16 from 9:15 a.m. – 3:15 p.m. in Neshkoro at the Neshkoro Area Community Center. The Neshkoro Area Community Center is located at 114 E. Park St., Neshkoro, WI.



The Heart of the Farm-Women in Agriculture conference series is a University of Wisconsin-Extension program that is committed to addressing the needs of farm women by providing education on farm business topics, connecting them with agricultural resources and creating support networks.

This conference provides women with the opportunity to network with other farm women. Participants will learn about their personality colors and get their herd health questions answered. You will learn about recordkeeping and taste delicious homestyle food during lunch and wrap up the day with learning about building value-added products/business into your farm operation.

Presenters and topics include:

- Jenny Vanderlin, Center for Dairy Profitability, overview of the Heart of the Farm program
- Christa Van Treeck, Marquette County UW-Extension, Real Colors
- Dr. Betsey Welty, Veterinary Clinics of Berlin-Ripon, Ask a Veterinarian
- Lyssa Seefeldt, Marquette County UW-Extension, Recordkeeping
- Karen Kelley, Kelley's Country Creamery, Creating a Value-Added Business

Preregistration is required and due to the Marquette County UW-Extension Office by March 12. Registration is \$25 if received by March 12. Registrations received after March 12 will be \$35.

For more information, to receive a brochure, or to register, contact the UW-Extension office at 608-297-3141. You can register online directly at <https://goo.gl/QR1L86>.

You are invited!!!!

The Columbia County Corn Growers Association will be meeting on Thursday, March 22, from 9:00 am until 1:00 pm at Club 60 in Columbus. Registration begins at 8:30 am with the opening welcome remarks by President Jon Herrmann at 9:00 am. **Anyone who grows corn in Columbia County is invited to attend this event and lunch.**



Your board of Directors and UW-Extension has put together an exciting and fast-paced group of speakers and topics to help you as corn growers, increase your productive efficiency and profitability in 2018 which is again expected to be a low margin year.

We will be hearing from Bryan Jensen, UW-Extension Entomologist on Corn and Soybean insect management for 2018. We always spend time on reviewing grain marketing situations and strategies.

In March we need to elect two new members to the Board of Directors. Jon Herrmann and Wes Eisenga have both served two - three year terms and are not eligible to serve another term, so we are looking to bring two new members to the board. If you have an interest in helping to plan topics and presenters for our corn growers meetings and are willing to serve on the board, please contact anyone on the board or George Koepp, so that we can add your name to the Ballot for our March meeting.

If you plan to attend, please register by March 15th by contacting Jennifer Evans at jennifer.evans@ces.uwex.edu or calling 608-742-9687. All other questions should be directed to George Koepp, Columbia County UW-Extension Agriculture Agent at george.koepp@ces.uwex.edu or 608-742-9682.

We really hope to see you at our meeting!

Jon Herrmann – President
Jason Link – Secretary
Garry Gard – Director

Paul Sharpee - Treasurer
Wes Eisenga - Director
Ben Grove – Director



Dairy Situation and Outlook, February 2018 By Bob Cropp, Professor Emeritus University of Wisconsin Cooperative Extension

Weaker dairy product prices have pushed milk prices lower. The Class III price peaked last November at \$16.88 and fell to \$14.00 in January and February will be near \$13.50. The Class IV price peaked last August at \$16.61 and has been declining since to \$13.13 in January and February will be near \$13.00. It looked like both the Class III and Class IV prices would stay in the \$13's at least through March. But, the good news is cheese prices have improved during February and if they hold or improve more, the Class III price could reach about \$14.25 in March...

...But, as of now the dairy outlook appears a little brighter than last month. Class

III dairy futures continue to improve reaching the \$15's by July, and the low \$16's by October with an average of about \$15.00 for the year. I could see a similar price pattern, if not even a little higher the last half of the year, if the increase in milk production remains well below 2% and dairy exports still show growth in 2018. But, Class III will still average well below the \$16.17 average last year. Class IV dairy futures show a slow increase as we move through the year staying in the \$13's for the first half of the year and only improving to the \$14's for the second half and averaging about \$14 for the year compared to \$15.16 last year. Class IV will get some support from butter prices that likely will stay above \$2.00 per pound but nonfat dry milk prices which depend upon exports may show only modest strength as we move through the year.



Arlington Sheep Day – Saturday, March 10

The 2018 Arlington Sheep Day program will be held on Saturday, March 10th at the Arlington Public events building in the morning and then transition into the annual meeting of the Wisconsin Sheep Breeders Cooperative in the afternoon. Please share with any youth or adults that would have an interest in this program. **Registration is due March 2nd.**



For more information please contact Todd Tayler at ttaylor@wisc.edu or Bernie O'Rourke at borouke2@ansci.wisc.edu.

Agenda and registration can be found at: <https://fyi.uwex.edu/wisheepandgoat/2017/12/18/dont-miss-the-2018-arlington-sheep-day-on-march-10-2018/>

Keep Stored Grain Cool During Spring and Summer

Keeping stored grain cool is important as outdoor temperatures fluctuate and eventually start to warm this spring, a North Dakota State University Extension Service grain storage expert advises.



“Not only will daytime temperatures be increasing, but the bin works as a solar collector,” Extension agricultural engineer Ken Hellevang says. More heating occurs on the south wall of a grain bin on March 1 than during the middle of the summer.

“This heats the grain next to the bin wall to temperatures exceeding average outside temperatures,” Hellevang says. “This is of more concern if the grain exceeds recommended storage moisture contents.”

He recommends producers run the aeration fans periodically during the spring to keep the grain temperature cool, preferably near 30 F in the northern part of the country during March and April, and below 40 F in southern regions. Nighttime temperatures typically are near or below 30 F in March and below 40 F in April across the north-central region of the U.S.

“Temperature sensors are an excellent tool, but remember that they only measure the temperature of the grain next to the sensor,” Hellevang says. “Because grain is an excellent insulator, the grain temperature may be much different just a few feet from the sensor and not affect the measured temperature.”

He encourages placing a temperature cable a few feet from the south wall of a bin.

Aeration fans or ducts should be covered when not operating. The wind and a natural chimney effect will push warm, moist spring air through the grain. If the wind blows primarily during the daytime, the grain will be warmed to the daily maximum temperature. Typical maximum temperatures, even in northern states in late March, are in the mid-40s and increase in late April to around 60 F. Also, grain moisture will increase as the grain is warmed.

“The goal for summer storage should be to keep the grain as cool as possible to limit insect activity,” Hellevang says.

“Insect reproduction is reduced at temperatures below about 60 F.” Provide an air inlet near the bin roof eave and an outlet near the peak to reduce the hot air in the top of the bin. Similar to venting an attic, the heated air rises and is exhausted at the peak. A ventilation fan to exhaust the hot air is another option. Hot air under the bin roof will heat several feet of grain at the top of the bin to temperatures conducive for insect infestations.

Running the aeration fan for a few hours to push air up through the cool stored grain will cool grain near the top. Pick a cool morning every two to three weeks during the summer to run the aeration fan, and only run the fan a few hours to minimize heating grain at the bottom of the bin. Cover the fan when it is not operating to prevent additional heating of the grain.

Having grain at an appropriate warm-season storage moisture content is very important to store grain safely during the summer, according to Hellevang. The maximum moisture content for warm-season storage is 13 to 14 percent for corn, 11 percent for soybeans, 13.5 percent for wheat, 12 percent for barley and 8 percent for oil sunflowers.

Mold growth will occur at summer temperatures if the grain exceeds the recommended moisture content. The allowable storage time for 15 percent moisture corn is only about four months at 70 degrees and two months at 80 degrees.

Checking the grain moisture content is important because moisture measurements at harvest may have been in error due to moisture gradients in the kernel, grain temperature and other factors. In addition, the moisture may have changed while the grain was in storage due to moisture migration or moisture entering the bin.

When checking the moisture content, follow the moisture meter manufacturer’s procedure for obtaining an accurate moisture measurement. Tem-

perature adjustments, cold grain, inaccurate sample quantity and moisture variations across the kernel frequently cause substantial measurement errors. Verify the accuracy of the measure-



Moisture

ment by warming the grain sample to room temperature in a sealed plastic bag before measuring the moisture content. A period of six to 12 hours in a sealed

container also permits grain moisture to reach equilibrium across the kernels. Also, compare the on-farm measured value to that of the sample using a meter at the elevator or other market location.

Hellevang suggests checking the stored grain at least every two weeks. While checking on the grain, measure and record the grain temperature and moisture content. Rising grain temperature may indicate insect or mold problems. Insect infestations can increase from being barely noticeable to major infestations in three to four weeks when the grain is warm.

“Grain temperature cables are a wonderful tool, but do not rely on them to replace inspecting for insects or crusting and detecting odors or other indicators of storage problems,” he says.



Land & Water Conservation Department Updates & Program Information

By Kurt Calkins, Director of Columbia County Land & Water Conservation

2017-18 LWCD Tree Sales Program—Reserve ASAP!

We are still taking orders for our 2017-18 Columbia County Tree Sales Program. You should have received your forms the 3rd week of November. If you were not on our list, you can find the order form online at: <http://www.co.columbia.wi.us/columbiacounty/lwcd/TreeProgram>, or you can contact our office to receive a tree order. There is also an online purchasing option as well, that includes paypal processing for payment. To reserve the trees you want, order sooner than later. We have already sold out of Black Hills Spruce, Fraser Fir, White Pine Seedlings and Juneberry Shrubs. You can also send in your order, come in to place it or call our office. Tree pick-up day is tentatively scheduled for Thursday, April 19, 2018. Thanks for your continued support in this program.



Reminder for 2017 Farmland Preservation Tax Credits to be Claimed

To file your 2017 Farmland Preservation Tax Credit you only need your unique Certificate number when filing your taxes. If you received this number last year on your Certificate of Compliance, it would still be applicable to your land, unless you have removed or added any land which would change the description on your previous Certificate of Compliance. That would require you to obtain a new certificate, obtainable with a new certificate fee of \$25.00. If you continue to meet eligibility requirements including meeting all applicable conservation standards each year and submitting your postcard due to our office every July 15th, that certificate number will still be able. The date on the bottom of the certificates refers to the date your certification started, you do NOT need a new Certificate of Compliance each year. Please contact us with any questions.

Cost-Share & Technical Assistance Available

As usual the LWCD has several different sources of cost-share funds to assist landowners in addressing a wide range of resource needs on their land. We have cost-share assistance available through both DATCP and DNR. We have several sources of money that are specific to geographical locations in the County. Available funds can be used for both hard practices and soft practices such as Nutrient Management Planning. Please contact the LWCD if you have questions we would be glad to meet on site and discuss a potential project.



Reminder Nutrient Management Plan (590 NMP) Checklist Submissions

Please remember to submit your Nutrient Management Plan checklist, documenting completion and updates to your 2018 growing season plan should be submitted to the Land & Water Conservation Department annually. We encourage landowners to work with their agronomist to get that information to us by April 15th of each year. The submission of these checklists are important to maintain eligibility for several cross compliance conservation programs. Overall, we continue to do an excellent job of increasing compliant acres covered by plans. This is great news for our agricultural producers and important to document increased commitment towards strong agricultural agronomic planning. If you have question about your status, feel free to contact our office at 608 - 742-9670.

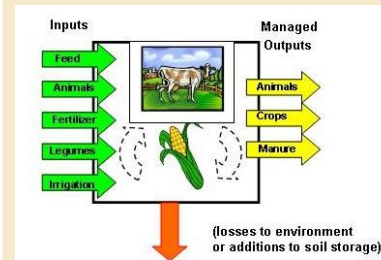


Figure 3. Major imports and exports to the farm with losses noted.



Dates to Remember

March 15, 2017 - Deadline to purchase Noninsured Crop Disaster Assistance Program (NAP) coverage for 2018 spring-seeded crops

May 28, 2018 - USDA Service Centers closed in observance of Memorial Day

March 31, 2018 - Last day to obtain Marketing Assistance Loan (MAL) on 2017 wheat and small grain crops

May 31, 2018 - Final day to obtain a Marketing Assistance Loan (MAL) on 2017 corn & soybean crops

Organic Certification Cost Share Program (OCCSP)

FSA is accepting applications for the Organic Certification Cost Share Program (OCCSP), which provides reimbursement for up to 75 percent of eligible organic or transitional certification costs, not to exceed \$750 per certification category: crops, livestock, wild crops and handling/processing. The Wisconsin Department of Agriculture, Trade, and Consumer Protection (DATCP) currently runs a similar program and will continue to do so. Producers can apply for reimbursement through either FSA or DATCP, but not both. For more information, visit <https://www.fsa.usda.gov/programs-and-services/occsp/index> or contact the Columbia County FSA office at (608) 742-5361, ext. 2.

Environmental Review Required Before Project Implementation

The National Environmental Policy Act (NEPA) requires Federal agencies to consider all potential environmental impacts for federally-funded projects before the project is approved.

For all Farm Service Agency (FSA) programs, an environmental review must be completed before actions are approved, such as site preparation or ground disturbance. These programs include, but are not limited to, the Emergency Conservation Program (ECP), Farm Storage Facility Loan (FSFL)



program and farm loans. If project implementation begins before FSA has completed an environmental review, this will result in a denial of the request. There are exceptions regarding the Stafford Act and emergencies. It is important to wait until you receive written approval of your project proposal before starting any actions, including, but not limited to, vegetation clearing, site preparation or ground disturbance. Applications cannot be approved contingent upon the completion of an environmental review. FSA must have copies of all permits and plans before an application can be approved.

Make Your Appointment Now to Enroll in the 2018 ARC-PLC Program

The Columbia County Farm Service Agency is encouraging producers to call NOW to make an appointment to enroll in the Agriculture Risk Coverage-Price Loss Coverage (ARC-PLC) program for 2018. The ARC-PLC program provides revenue and price loss payments to eligible producers for the 2014 through 2018 crop years. Late enrollment into this program is not accepted. Please call (608) 742-5361, ext. 2, to schedule your appointment.

Columbia County Producers Urged to Consider Risk Protection Coverage before March 15th Crop Sales Deadline

FSA reminds producers to review available USDA crop risk protection options, including federal crop insurance with private insurance agents and Noninsured Crop Disaster Assistance Program (NAP) coverage with FSA, before the spring crop reporting deadline of March 15, 2018.

Federal Crop Insurance: To prepare for this year, producers are reminded that March 15 is final date to apply for 2018 crop year crop insurance with local agents for spring crops such as barley, buckwheat, cabbage, canola, cigar binder tobacco, corn, cucumbers, dry beans, dry peas, grain sorghum, flax, forage seeding, green peas, hybrid seed corn, oats, popcorn, potatoes, processing beans, soybeans, sugar beets, sunflowers, sweet corn and wheat. Current policyholders who wish to make changes to their existing coverage also have until the March 15 sales closing date to do so.

Federal crop insurance coverage is sold and delivered solely through private insurance agents. Agent lists are available at all USDA Service Centers

or at USDA's online Agent Locator: <http://prodwebnlb.rma.usda.gov/apps/AgentLocator/>. Producers can use the USDA Cost Estimator to predict insurance premium costs by visiting <https://ewebapp.rma.usda.gov/apps/costestimator/Default.aspx>.

Non-Insured Disaster Assistance Program (NAP): Offers basic loss coverage for fruit, vegetable, maple sap, honey, and various other crops where there is no crop insurance available with your local crop insurance agents. The coverage is available at 55 percent of the average market price for crop losses that exceed 50 percent of expected production, with higher levels of coverage, up to 65 percent of their expected production at 100 percent of the average market price available, including coverage for organics and crops marketed directly to consumers. Crops intended for grazing are not eligible for additional NAP coverage. Free catastrophic coverage and buy-up policy discounts are available on coverage for limited resource, minority and female producers.

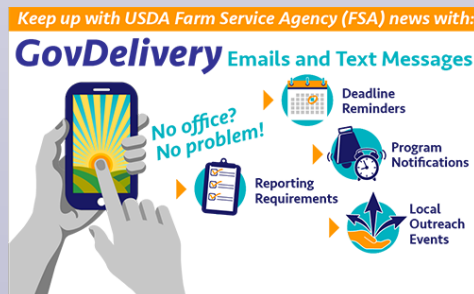
For more information on NAP, service fees, premiums and sales deadlines, contact the Columbia County FSA office at (608) 742-5361, ext. 2, or visit the web at www.fsa.usda.gov/nap.

Maintain Eligibility by Following Conservation Compliance

All USDA program participants are required to have a conservation system in place on all highly erodible land (HEL) and wetlands (W). Renting new cropland, purchasing new land, breaking out additional land, changing crops, and changing or removing existing conservation practices can result in compliance issues.

It is important that you contact FSA before creating new drainage by tiling, filling, dredging, land clearing, excavation, or stump removal. Failure to obtain advance approval for any of these activities may result in loss of all federal payments, including crop insurance premium support, and USDA program eligibility. Columbia County producers should call (608)

742-5361, ext. 2 to ensure any changes that are made on the land follow these important conservation compliance requirements.



Assistance Available to Agricultural Producers through the Conservation Stewardship Program

Agricultural producers wanting to enhance current conservation efforts are encouraged to apply for the Conservation Stewardship Program (CSP).

Through CSP, USDA's Natural Resources Conservation Service (NRCS) helps private landowners build their business while implementing conservation practices that help ensure the sustainability of their entire operation. NRCS plans to enroll up to 10 million acres in CSP in 2018.

While applications for CSP are accepted year round, applications must be received by March 2, 2018 to be considered for this funding period.

Through CSP, agricultural producers and forest landowners earn payments for actively managing, maintaining, and expanding conservation activities like cover crops, buffer strips, forest stand improvement and pollinator and beneficial insect habitat – all while maintaining active agriculture production on their land. CSP also encourages the adoption of cutting-edge technologies and new management techniques such as precision agriculture applications, on-site carbon storage and planting for high carbon sequestration rate, and new soil amendments to improve water quality.

Some of these benefits of CSP include:

- Improved cattle gains per acre;
 - Increased crop yields;
 - Decreased inputs;
- Wildlife population improvements; and
- Better resilience to weather extremes.

NRCS recently made several updates to the program to help producers better evaluate their conservation options and the benefits to their operations and natural resources. New methods and software for evaluating applications help producers see up front why they are or are not meeting stewardship thresholds, and allow them to pick practices and enhancements that work for their conservation objectives. These tools also enable producers to see potential payment scenarios for conservation early in the process.

Producers interested in CSP are recommended to contact their local USDA service center or visit: www.nrcs.usda.gov/GetStarted.
[Agricultural Land Easements](#)

STATE FAIR DAIRY PROMOTION BOARD SCHOLARSHIP AVAILABLE

The Wisconsin State Fair Dairy Promotion Board is offering \$1,000 scholarships to be used during the second semester of the 2018-19 school year.

Third and fourth-year college students pursuing dairy-related or food science degrees at one of Wisconsin's four-year universities are eligible to apply. Additional scholarships will be available to high school seniors planning to pursue a dairy-related or food science degree at one of Wisconsin's four-year universities or students studying in a two-year, technical school program related to dairy or food science.



Applicants will be evaluated on involvement and leadership in dairy-related activities, scholastic achievement, and career objectives. Finalists will be interviewed in mid-April, with the recipients to be recognized at the 2018 Wisconsin State Fair.

The application is available at <http://wistatefair.com/competitions/dairy-promo-board/>.

Application deadline is:

Friday, March 23.

For more information, contact Katy Katzman at 262-903-6727 or katzman@idcnet.com.

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